

Abdulaziz Al Omar
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PROFESSIONAL SUMMARY

Accomplished energy economics and international trade expert with extensive experience in macroeconomic analysis and the geopolitics of energy markets, particularly within the Gulf region. Demonstrated in-depth knowledge of oil price projections, OPEC dynamics, and global energy security defined across WTI & BRENT Oil Price Benchmarks. Proven expertise in strategic business development, risk assessment, and operational optimization across key energy sectors. Skilled in advanced macroeconomic modeling, market forecasting, and statistical performance analysis, providing actionable insights and driving strategic decisions for multinational organizations in the oil and gas industry.

EDUCATION

Johns Hopkins University: SAIS *Washington, DC* Graduated: June 2019

Master of Arts in International Relations

GPA: 3.83

Specialization: Energy Security, Oil Politics and OPEC, International Economics

Relevant Courses and Grades:

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| • Energy Markets in the Middle East and Central Asia: | A |
| • Facing the Oil Problem: The United States and OPEC: | A |
| • Powers of the Middle East: Gulf States and Energy: | A- |
| • World Order in the 21st Century: | A |
| • International Law and Crisis: | A |

Portland State University *Portland, OR* Graduated: June 2017

Bachelor of Science in Finance and Economics

GPA: 3.84

Specialization: Macroeconomics, Monetary Policy & International Trade Economics.

PROFESSIONAL EXPERIENCE

Al Khaleejyah Holding

Business Development Officer

November 2024 – Present

- Led a high-level collaboration with Al Khaleejyah to oversee repair and maintenance of both onshore and offshore upstream field services, including major pipeline system overhauls for improved operational performance with HEISCO & the KOC.
- Conducted advanced inspections of refinery units, ensuring compliance with KOC safety standards.
- Enhanced fuel hub operations to improve system reliability and functionality across critical infrastructure – KPI & KRI measured and verified by KOC HSE Safety Protocols.
- Played a key role in inspection and maintenance programs, ensuring adherence to safety and operational standards.

Gulf Inspection International Company (GIICO)

Senior Business Development Officer

June 2024 – Nov 2024

- Collaborated with the Geotechnical and Geological Team to perform detailed assessments of land viability for energy projects, leveraging seismic analysis and geophysical surveys in partnership with KOC & Saudi Aramco in Al Khafji and the Neutral– Joint Operation – Zone.
- Directed projects for the Ministry of Electricity and Water and defense contracts, ensuring regulatory compliance and technical precision.
- Built and nurtured strong relationships within both public and private sectors to drive business development in the energy and infrastructure sectors, successfully negotiating high-value contracts and expanding market reach – including two new suburban areas in Kuwait.

Petro-Wazzana and Future-Energy KWT

Business Development Consultant

Sept 2023 – June 2024

- Directed procurement and upstream business development, securing technical partnerships with rig movement companies and geological seismic firms to improve service offerings in the oil and gas sector.
- Managed high-profile projects with KOC, ADNOC, and Saudi Aramco, including initiatives with the new Saudi Aramco Trading Firm in the UAE.
- Collaborated with leading law firms to ensure comprehensive regulatory compliance during contract negotiations and legal due diligence, aligning with the Central Bank of Kuwait’s regulatory standards.

Crude Oil Trader & Private Equity Fund Representative

January 2021 – Present

- Provided commercial and operational support for crude oil transactions in Kuwait and the UAE, ensuring efficient execution and robust risk management in secondary markets.
- Applied advanced market analytics and geopolitical risk modeling to inform trading strategies, optimizing portfolio allocation by crude grades and refined product categories for maximum value realization.
- Cultivated a strong international network of industry stakeholders- private & government - to enable strategic partnerships and sales. Provided precise client and team communication on market dynamics and emerging opportunities.
- Directed negotiations with strict adherence to regulatory standards, mitigating risks while maintaining a disciplined trading framework.
- Collaborated with leading law firms to ensure comprehensive regulatory compliance during contract negotiations and legal due diligence, aligning with the Central Bank of Kuwait's regulatory standards.

Burgan Bank

Senior Analyst – International Operations Office

May 2023 – Sept 2023

- Conducted macroeconomic and financial analysis of geopolitical and economic developments across Turkey, Algeria, and Tunisia, assessing their impact on Burgan Bank's international branches and overall operations in the aforementioned countries.
- Performed comprehensive risk assessments using statistical models to predict market fluctuations and their effects on the bank's portfolio in emerging markets.
- Developed financial models incorporating key economic indicators, delivering actionable insights for senior management and informing strategic decisions related to international expansion.
- Led the preparation of detailed quarterly reports, including profit margins, capital adequacy ratios, and asset quality assessments for international branches.
- Integrated sustainability metrics into the bank's ESG strategy, ensuring alignment with global best practices and regulatory standards.
- Collaborated with cross-functional teams to assess the impact of regulatory changes, economic sanctions, and fiscal policies, recommending risk mitigation strategies and opportunities for growth.

Council of Ministers: Government Follow-Up Program

Senior Analyst

March 2020 – June 2022

- Led in-depth analysis of the formal State Audit Bureau Evaluation and collaborated with government officials to assess policy outcomes and budgetary performance.
 - Conducted a comprehensive review of the Prime Minister's Government Program for 2020, developing success metrics and providing actionable recommendations for improving operational efficiency.
 - Developed frameworks to assess the impact of government initiatives on economic and social development, aligning them with national strategic goals.
 - Worked closely with the Kuwait Chamber of Commerce, the World Bank, and the IMF to recommend Fiscal Regulatory Improvements and foster State Macro-economic growth.
 - Contributed to government reform initiatives, focusing on enhancing transparency, public sector efficiency, and the alignment of fiscal policy with Tarde & Monetary objectives.
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SKILLS

- Advanced financial analysis and forecasting
- Expertise in macroeconomic analysis and policy evaluation
- Strong proficiency in Microsoft Excel, Stata, and Minitab for data analysis
- In-depth knowledge of international energy markets and geopolitics
- Financial modeling and risk assessment
- Strong negotiation and contract management skills
- Fluent in Arabic and English

ACTIVITIES, AWARDS & COMMUNITY SERVICE

- **Harvard Model Congress Award** – Jan 2013
 - **Duke of Edinburgh Bronze Award** – Jun 2014
 - **Model United Nations Award** – Feb 2013
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