

RESUME

GOLLAMANDALA SUNIL BABU

D.No: 55-8/7-7,

Subramanyam Nagar, Rajahmundry – 533105,

E.G.Dist., Andhra Pradesh, India

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Jobs: MTS Consultancy, Lloyd's, Hempel Paints, Global International & Safety International.

PROJECT MANAGER

- **Very good Excellency in delivering the projects on time and managing key clients.**
- **Oversee all aspects of projects. Set deadlines, assign responsibilities and monitor and summarize progress of project. Prepare reports for upper management regarding status of project.**
- **Very experienced Coating Inspector who has over Four years of invaluable experience with industrial installations in both the domestic and overseas markets.**
- **Comprehensive knowledge and understanding of international specifications, procedures and safety codes and practices for paint / coating operations and general site safety.**
- **Good strategic appreciation and vision, able to build and implement sophisticated plans with a proven track record of achieving targets. Able to get along with both work colleagues and senior manager**
- **And is currently looking for a fixed term or contract position in Oil Gas or Marine industry.**

WORK EXPERIENCE

- **Currently working as Sales & Marketing in Safety International from Sept., 2023 in Fabrication Division.**
- **Worked as Manager/QC (Painting) in Global International from 2018 to 2020 in Painting Division.**
- **Worked as a COATING INSPECTOR, from 2014 to 2018 in Technical Department of HEMPEL PAINTS, Kuwait.**
- **Worked as INSPECTION and SALES Officer in LLYODS Inspection Agency, Kuwait.**
- **Worked as a Public Relation Officer (PRO) in MTS Consultancy. Dealt with Financial, Recruitment and with Transportation aspects of this consultancy.**

JOB RESPONSIBILITIES as Sales & Marketing Lead

- **Contributing to the development of marketing strategies.**
- **Conducting market research on rival products.**
- **Designing and implementing marketing plans for company products.**
- **Coordinating with media representatives and sponsors.**
- **Working with the sales team to develop targeted sales strategies.**
- **Answering client queries about product specifications and uses.**
- **Maintaining client relations.**
- **Tracking sales data to ensure the company meets sales quotas.**
- **Creating and presenting sales performance reports.**

JOB RESPONSIBILITIES as PROJECT MANAGER

- **Coordinate internal resources and third parties/vendors for the flawless execution of projects**
- **Ensure that all projects are delivered on-time, within scope and within budget**
- **Assist in the definition of project scope and objectives, involving all relevant stakeholders and ensuring technical feasibility**
- **Ensure resource availability and allocation**
- **Develop a detailed project plan to monitor and track progress**
- **Manage changes to the project scope, project schedule and project costs using appropriate verification techniques**
- **Measure project performance using appropriate tools and techniques**
- **Report and escalate to management as needed**
- **Manage the relationship with the client and all stakeholders**

- **Perform risk management to minimize project risks**
- **Establish and maintain relationships with third parties/vendors**
- **Create and maintain comprehensive project documentation**
- **Meet with clients to take detailed ordering briefs and clarify specific requirements of each project**
- **Delegate project tasks based on junior staff members' individual strengths, skill sets and experience levels**
- **Track project performance, specifically to analyze the successful completion of short and long-term goals**
- **Meet budgetary objectives and make adjustments to project constraints based on financial analysis**
- **Develop comprehensive project plans to be shared with clients as well as other staff members**
- **Use and continually develop leadership skills**
- **Attend conferences and training as required to maintain proficiency**
- **Perform other related duties as assigned**
- **Develop spreadsheets, diagrams and process maps to document ne**

JOB RESPONSIBILITIES as Coating Inspector

- **Painting / coating inspection of steel structural works, pipeline, pressure vessels, offshore vessels, new building & repairing ships.**
- **Responsible for stage wise painting / coating inspection.**
- **Undertake QC painting / coating activities in the work place for daily basis.**
- **Monitor weather condition for surface preparation and painting / coating application.**
- **Execute Painting / coating inspection work as per company / project inspection test plan.**
- **To check and monitor all painting / coating related works and ensure all final products meet in accordance with company procedure, client requirement and international codes.**
- **To undertake test qualifications for spray painters, brush painter's hydro blasters & abrasive blasters.**
- **Co-ordinate with clients, contractors and other paint manufacturer technical representative on daily basis.**

MAJOR PROFESSIONAL ACHIEVEMENTS

- **SUPERVISOR of US Army & Navy vessels painting / coating inspection.**
- **SUPERVISOR of Kuwait Oil Company (KOC), KNPC, KOTC, and other various projects, vessels painting / coating inspection.**

QUALITY & SAFETY RESPONSIBILITIES

- **Follow and maintain Company standards of Quality in accordance with Company Quality System requirements.**
- **Maintain standards of safety and comply with Company's Health, Safety and Environment Management System requirements**
- **Take reasonable care of own health and safety and that of others in the workplace.**

EDUCATIONAL QUALIFICATIONS

- **M.Tech (CS) from Jawaharlal Nehru Technological University, Kakinada with a percentage of 75 during the period 2010-2012**
- **Master of Computer Applications (MCA) from Andhra University, Visakhapatnam with a percentage of 75 during the period 2007-2010**
- **B.Sc (Comp.) from Andhra University, Visakhapatnam with a percentage of 75 during the period 2004-2007.**

TECHNICAL SKILLS

- **NACE Certified Coating Inspector Level 1 & 2**
- **HEMPEL PAINTS Painting / Coating Application & Inspection Training.**
- **PAINTING / COATING CLASS ROOM TRAININGS ATTENDED.**
- **US ARMY Vessels Surface Preparation, Painting / Coating Application & Inspection Training.**
- **Operating Systems : Windows 95/98, Windows 2000 and Windows XP**
- **Languages : C, C++ Front-end Tools : ASP.NET**
- **Web Technologies : HTML, .NET Data Base : SQL**

INDIVIDUAL STRENGTHS

- **Dedicated to work**
- **Ability to learn quickly**
- **Positive Attitude**
- **Able to work with Team**
- **Good in interpersonal relations**

EXTRA CIRRICULAR ACTIVITIES

- **Participated in inter school competitions and Youth Festivals**
- **Reading Books**
- **Playing Chess and Cricket**
- **I am interested in Planting and planted up to 30 plants.**
- **I feel great as a human being by donating blood three times.**

PERSONAL PROFILE

Full Name : SunilBabu Gollamandala
Father's Name : G.ChittiBabu
Date of Birth : 26-06-1987
Sex : Male
Nationality : Indian
Mother Tongue : Telugu
Languages Known
Speak: English, Hindi and Telugu
Write: English, Hindi and Telugu
Marital Status : Married
Temporary Address : Mangaf, Kuwait.

DECLARATION

- **I hereby declare that all above furnished information is correct and true to the best of my knowledge.**
- **References can be provided on request.**

Signature

(G.SunilBabu)