

## ASHOK KUMAR R.

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### CAREER OBJECTIVE

To seek a mid-level position as a Senior Estimation Engineer in a professional organization where I can utilize and contribute my technical know-how and enhance my professional skills for the benefit of Organization.

### EXECUTIVE SUMMARY

A Civil Engineer with proven analytical skills having +11 years of experience in the field of Tendering, Quantity surveying, Cost estimation & negotiation.

#### Projects Executed:

- Oil & Gas Projects (worth 40 Mil. KWD in KNPC, Kuwait – MAB Refinery)
  - Oil & Gas Projects (worth 60 Mil. KWD in KIPIC, Kuwait - AZR Refinery)
  - Manti Espana Residential apartment at Bangalore (B+15 floor; The Value of 30 Mil. USD)
  - Sobha Aspire Residential apartment at Bangalore (B+15 floor; The Value of 10 Mil. USD)
- ✓ Building civil structure works, finishing works & snagging works.
  - ✓ Basement finishing works, Landscaping works, Road works, Sewage treatment plant and UG Reservoir construction works.
  - ✓ Civil & Structural work of Sulphur recovery unit, Hydrogen block (production, recovery & compression), other minor units like Amine, Sour water Stripper and flare recovery system, UG Reservoir
  - ✓ Road and Infrastructure & UG Piping works (GRP, RC, CS)
  - ✓ CMEI works Unit substation, Maintenance & Operation Buildings

#### Urban Infrastructure Projects (value upto 46 Mil. USD)

Worked in various reputed organization (M/s.Sobha & M/s. Mantri) in their Residential projects (HIG Apts. - B+ G +15 and Commercial complex (B+G+3)

### TENURE AT A GLANCE

Sl. No	Company	Designation	From	To
1.	NBTC-Kuwait	Lead Estimator	April-2015	Till Date
2.	Mantri Developers	Engineer - QS	Sep – 2013	Mar- 2015
3.	Sobha Ltd.	Sr. Supervisor	Nov-2011	Aug-2013
4.	Dhakshata Builders	Site Engineer	Aug-2010	Aug-2011

### KEY ROLES & RESPONSIBILITIES

Currently working as a Lead Estimator and leading a team of 10 Jr. Quantity surveyor working for various disciplines like (Civil, Structural, UG Piping, E & I & HVAC works)

- Review Tender Documents and Preparing Techno-commercial Clarifications.
- Attending Pre-Tender Meetings & Site Surveys for understanding and investigating Scope & complexities.
- Reviewing project specifications, standards and drawings. Quantity take off, Preparation of Procurement schedule as per the construction activity plan.
- Floating Enquiries to vendors / sub-contractors for inviting quotations, preparing Price comparisons for the cost estimations and maintaining a directory of vendors, suppliers and sub-contractors.

- Preparing technical & commercial documents for bid submission and ensuring that bids are professional in presentation, delivered on time and in compliance with the specifications and procedures.
- To efficiently and effectively coordinate a multi-disciplinary group of Estimators throughout the tender phase.
- To communicate efficiently and effectively with both the Tendering Manager and the Corporate Department Manager as required to bring clarity to new proposals.
- To develop effective construction and manpower schedules for proposed projects in line with clients' requirements.
- To maintain up-to-date knowledge regarding the execution efficiency and difficulties faced by current Company projects for use in future tenders.
- To maintain up-to-date commercial knowledge of the local market including, tender results and competitor price levels.
- Developing & Finalizing BOQ & Project Specifications for Sub-Contracting works.
- Involved in Negotiation & Finalization of subcontracts/Client contracts and providing recommendations to the management to conclude.
- Preparing Bar Bending Schedule for Client and as well for the internal construction works.
- Claims & change order management for the Entire project in coordination with the contracts team.
- Performing Risk Analysis for the project on cost related parameters and provide valuable suggestions/ guidance in reducing the project cost during bidding stage, execution stage and close out stage.
- To prepare control budget and also monitor the cost along with the Project controls team after post award for smooth execution of the project.
- Preparation of cash flow statements along with project control team balancing the targeted cash flow for smooth functioning of the project.

#### **Project Snap shot (in detail)**

##### **Project Designation: Lead Estimator (Team Size: 12 personnel)**

<b>Client:</b> FDH JV (Flour, Daewoo, Hyundai for Mina Alzour project, Kuwait)	<b>Engagement Tenure:</b> Arp-2017 to Present
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**Project Details:** Item contracts of contract value 160 Million USD for Hydrogen unit /Block & Unit Sub stations (15 Nos)

**Project 1:** Construction of Hydrogen unit /Block (recovery, production and compression) comprising of Civil Works & UG Piping works and other Misc. works for Fire training, Infrastructure works – Volume of works (Equipment concrete= 92000 m3, piping works (GRV, RCP & others) = 38 KM, Internal roads – 15 KM including 10 minor culverts.

**Project 2:** Construction of 15-unit sub stations (Average Size – 12 (W) x 65(L) x 8.50 (H) including Civil, Structural, E & I, HVAC and MEP works (HVAC Ducting – 12000 SQM, Concrete – 24000 Cum, E& I cables – 122 KM, Precast (as part of Superstructure) – 22381 SQM, Plumbing works etc.)

##### **Project Designation: Estimator (Team Size: 10 personnel)**

<b>Client:</b> FDH JV (Flour, Daewoo, Hyundai for Mina Abdullah project, Kuwait)	<b>Engagement Tenure:</b> Arp-2015 to Mar-2017
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**Project Details:** Item contracts of contract value 132 Million USD for Hydrogen unit /Block, Sulfur recovery unit & auxiliary units, Unit Sub stations (2 Nos) and MOB buildings (3 Nos )

**Project 1:** Construction of Hydrogen recovery, Sulfur recovery, Flare, Sour Water, Interconnecting Pipe Rack of Civil Works & UG Piping works and other Misc. works for Fire training, Infrastructure works – Volume of works (Equipment concrete= 108000 m3, piping works (GRV, RCP & others) = 27 KM, Internal roads – 15 KM including 5 minor culverts etc

**Project 2:** Construction of 2-unit substation (Average Size – 12 (W) x 75(L) x 8.50 (H)) including Civil, Structural, E & I, HVAC and MEP works (HVAC Ducting – 2000 SQM, Concrete – 3500 Cum, E& I cables – 18 KM, Precast (as part of Superstructure) – 3200 SQM, Plumbing works etc.

**Project 3:** Construction of Maintenance & operation building (Average Size – 60 (W) x 30(L) x 12.00 (H))- RCC framed structure including Civil, Structural, E & I, HVAC and MEP works.

**3.Project Designation: Engineer (Team Size: 04 personnel)**

**Developers: Mantri Developer Pvt.ltd, Bangalore.**

**Engagement Tenure: Sep-2013 to Mar-2015**

**Project Details:** Residential Project of **Mantri Espana** (B+G+15) at Project cost of 20 Million USD at Bangalore.

Project Scope of (B+G+15) Residential apartment with 342000 sq. SBA, comprising of 114 flats, 01 Club House, STP, etc.

**4.Project Designation: Senior Supervisor (Team Size: 02 personnel)**

**Developers: Sobha Ltd, Bangalore.**

**Engagement Tenure: Nov-2011 to Aug-2013**

**Project Details:** Residential Project of **Sobha Aspire** (B+G+15) at Project cost of 10 Million USD at Bangalore.

Project Scope of (B+G+15) Residential apartment with 200000 sq.ft. SBA, comprising of 128 flats, 01 Club House, STP, etc.

**5.Project Designation: Engineer (Team Size: 01 personnel)**

**Developers: DHAKSHATA BUILDERS.**

**Project Details: Commercial building for KMA Group** (B+G+2) at Project cost of 1 Million USD at Salem.

**Project Scope:** Commercial building with 50000 sq.ft. SBA with 20 shops and Party Hall.

## EDUCATION

- **DIPLOMA (Civil Engineering)** with **DISTINCTION** from "The Kongu Polytechnic College." in Salem, 2011.

## SKILLS & HOBBIES

Hard Skills:

- ✓ Site Surveying
- ✓ Microsoft Office (Excel, Word).
- ✓ Auto Cad.

Soft Skills:

- ✓ Developing interpersonal relationships
- ✓ Listening Skills
- ✓ Willingness to execute challenging jobs
- ✓ Leadership skills.

Hobbies:

- ✓ Playing Cricket.
- ✓ Chess player.
- ✓ Listening to Music.

Languages Known:

- ✓ Read : English, Tamil
- ✓ Write : English, Tamil,
- ✓ Speak : English, Tamil,Hindi,Malayalam,Telugu

## PERSONAL PROFILE

Father's Name	:	Mr. Ramasamy N.
Mother's Name	:	Mrs. Meena R.
Date of Birth	:	20-Oct-91.
Marital Status	:	Married.
Passport No	:	U5091413 (valid up to 03-Mar-2030).

## DECLARATION

I hereby declare that all the details furnished above are true to the best of my knowledge and belief.

**ASHOK KUMAR R.**