

PURPOSE: -

Make things different and never stop doing things creatively.

WE I WORKED: -

Company Name	From	To	Title	Employees Nos.
Bahman Group	1992	Going on	GCD	15300

SKILLS: -

- Communication.
- Ability to Work Under Pressure.
- Decision Making.
- Time Management.
- Self-motivation.
- Conflict Resolution.
- Leadership.
- Adaptability.
- Think out box.

CERTIFICATION & TRAINING COURSES: -

- BAC in Chemical Engineering 1990.
- BAC in Business Administration 1990.
- Training Course "How to Become an Effective CEO, Leader, Manager" 1997.
- Training Course "The Soul of Leadership" 1998.
- Training Course "Learn the Art of Differentiation" 1998.
- Training Course "The One Model of Strategy You Need" 2000.
- Training Course "MBA Strategy: How to Succeed" 2000.
- Training Course "Avoiding Failure in Business - Why do Companies fail?".

- دورة تدريبية "إستراتيجيات المبيعات و التسويق في المؤسسات الحديثة" للعام 1997.
- دورة تدريبية "سياسات البيع المتقاطع" للعام 1998.
- دورة تدريبية "إستراتيجيات المبيعات" للعام 2000.
- دورة تدريبية "قياس الأداء" للعام 2003.
- دورة تدريبية "إدارة فريق المبيعات و التسويق" للعام 2005.
- دورة تدريبية "ميزانيات و إستراتيجيات البيع" للعام 2005.
- دورة تدريبية "البيع الاحترافي لمديري ومشرفي المبيعات" للعام 2006.
- دورة تدريبية "مهارات إعداد خطط التسويق الفعالة" للعام 2006.
- دورة تدريبية "التميز في خدمة العملاء" للعام 2008.



WHAT I DO: -

- To lead, in conjunction with the Board, the development of the Company's strategy.
- Lead and oversee the implementation of the Company's long and short-term plans in accordance with its strategy.
- Ensure the Company is appropriately organized and staffed and to have the authority to hire and terminate staff as necessary to enable it to achieve the approved strategy.
- Expenditures of the Company are within the authorized annual budget.
- Assess the principal risks and to ensure that these risks are being monitored and managed.
- Effective internal controls and management information systems are in place.
- Ensure appropriate systems to enable it to conduct its activities both lawfully and ethically.
- Maintains high standards of corporate citizenship and social responsibility wherever it does business.
- Act as a liaison between management and the Board.
- Communicate effectively with shareholders, employees, Government authorities, other stakeholders and the public.



- Keep abreast of all material undertakings and activities of the Company and all material external factors affecting the Company and to ensure that processes and systems are in place to ensure that ME and management of the Company are adequately informed.
- Ensure that the Directors are properly informed and that sufficient information is provided to the Board to enable the Directors to form appropriate judgments.
- Ensure the integrity of all public disclosure by the Company.
- In concert with the Chairman, to develop Board agendas.
- Request that special meetings of the Board be called when appropriate.
- In concert with the Chairman, to determine the date, time and location of the annual meeting of shareholders and to develop the agenda for the meeting.
- Sit on committees of the Board where appropriate as determined by the Board.
- & to abide by specific internally established control systems and authorities, to lead by personal example and encourage all employees to conduct their activities in accordance with all applicable laws and the Company's standards and policies, including its environmental, safety and health policies.



- Know how to keep Cash flow: manage revenue, expenses and external financing to maintain the consistent growth of the business.
- Creative in volumizer INDIRECT profit: I can find and create ways to add new indirect profit to projects.
- Continually feel clear and excited about where the company is headed.
- Pricing tenders.
- Corporate development by adding new products and projects.
- Provides strong understanding of ideas that will have a positive return on investment of time and money.
- Promotes programs and services that are produced in a cost-effective manner while maintaining quality.
- Oversees the fiscal activities of the Association including budgeting, reporting and audit.
- Works with the Board to ensure financing to support short and long-term goals.
- Helps the Board determine mission, vision, short and long-term goals.
- Helps the Board monitor and evaluate relevancy to the compliance community and other constituencies and the effectiveness of the programs and activities.



- Ensures the filling of all required legal and regulatory documents and monitors compliance with relevant laws and regulations.
- Establishes and maintains an effective compliance program.
- Set up JV with international firms.

TRACK RECORD: -

- Start up with 56 individuals & currently we have up to 22000.
- Start up with 2 Vans & currently Group Vans up to 1050.
- Running Shuwaikh seaport since last 15years.
- Setup & operate Kuwait Supply Company in FMCG with 6500 brands.
- Setup & operate HADIDCO Company in STEEL activities.
- Setup & operate Bahman Aviation.
- Setup & operate Bahman Tourism.
- Setup JV with SINOPEC to win major mega project to build 5 rigs towers for KOC. Contract value U\$430 million.
- Set up Chlorination Plant under term B.O.T.
- Pricing and win the below lined up state projects.

Tender No.	Contract Title	Awarded date	International Partner	Contract value	Client
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**GROUP –
COMMERCIAL
DIRECTOR**

BASSAM RAMAHI

RFP/4/2004	Set up 5 rigs	1/4/2004	SINOPEC	US\$400 million	Kuwait Oil Company
Tender No.	Contract Title	Awarded date	International Partner	Contract value	Client
MEW-55/2013-3014	Supply, Laying of OF cable between Power Stations	1/1/2015	FUKUWARA	US\$ 70 million	Ministry of Electric & water
PAI-16/2015-2018	Technical Works in Free Zone	1/8/2015	***	US\$12 million	Public Authority for Industry
MEW/C/4416-2013/2014	Supply and Installation of 400KV XLPE Cables, Fiber Optic Cables and Accessories in Sabah Al-Ahmed Area.	15/1/2015	FUKUWARA & ZTT International Limited	US\$ 45 million	Ministry of Electric & water
MEW-43/2013-3014	Design, Install, training, Maintenance of Electric meters in different locations in Kuwait	24/6/2015	Cyan Technologies	US\$ 10 million	Ministry of Electric & water
697/2014-2015	Supply of Automation Cabinet to	1/8/2015	Emerson	US\$ 1.5 million	Ministry of Health



BASSAM86001@YAHOO.COM



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**GROUP –
COMMERCIAL
DIRECTOR**

BASSAM RAMAHI

	Farwaniya Hospital				
15/2015-2016	Supply, installation, operation, maintenance and update of Ministry of Education Networking Infrastructur e	26/7/201 6	CISCO	3.4 million	Ministry of Educatio n

BAHMAN GROUP FIRMS SET UP BY MYSELF: -

Bahman Group of Companies

<u>Srl. No.</u>	<u>Company Name</u>	<u>Country</u>
1	Bahman Trading Corp	Kuwait
2	Mousa Bahman Est.	Kuwait
3	Gulf Supply Co.	Kuwait
4	Bahman International Travel Co.	Kuwait
5	Al Omraniyah co. ltd	Kuwait
6	Bahman Int'l Cargo	Kuwait
7	Bahman Stationary	Kuwait
8	Atlas Al Arab Co	Kuwait
9	Arab Building Materials Co	Kuwait
10	Bahco Agency	Syria



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**GROUP –
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BASSAM RAMAHI

11	Bakmal Trading & Investments	USA
12	Barco Trading (Canada) Inc	Canada
13	Hansa Ueberseehandel	Germany
14	Sarcomex Trade. & Investment S.A.	Romania
15	Arab Building Material Co.	UAE
16	Bahman Trading Corp.	Lebanon
17	Delmon Building Materials Co.	Bahrain
18	Arab Building Material Co.	Qatar
19	Bahman General Trading	UAE
20	Amtel Ventures PTE Ltd	Singapore



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